



**URGENT JOB VACANCY**

<b>POSITION</b>	<i>Ice Cream Sales Professional</i>
<b>REPORT TO</b>	<b>Sales and Marketing Manager</b>
<b>LOCATION</b>	Shinyanga, Tanzania
<b>JOB SUMMARY</b>	Are you an experienced and passionate sales professional with a love for all things ice cream. We're looking for a dedicated Ice Cream Sales Specialist to join our team and bring smiles to our customers with the perfect sweet treat.
<b>DUTIES AND RESPONSIBILITIES</b>	<ol style="list-style-type: none"> <li>1. Drive sales of premium ice cream products to retailers, wholesalers, and individual customers.</li> <li>2. Build and maintain strong relationships with existing clients while identifying new business opportunities.</li> <li>3. Provide excellent customer service and product knowledge to clients.</li> <li>4. Collaborate with the marketing team to implement promotional campaigns.</li> <li>5. Track and report on sales performance and market trends.</li> <li>6. Requirements:</li> <li>7. Minimum 3 years of experience in sales, preferably within the food and beverage or frozen dessert industry.</li> <li>8. Proven track record of achieving and exceeding sales targets.</li> <li>9. Strong communication and negotiation skills.</li> <li>10. Ability to build and maintain client relationships.</li> <li>11. Knowledge of ice cream or related products is an added advantage.</li> <li>12. Must be self-motivated, proactive, and able to work independently.</li> </ol>
<b>SKILLS</b>	<ol style="list-style-type: none"> <li>1. Customer Relationship Management</li> <li>2. Product Knowledge</li> <li>3. Negotiation skills</li> <li>4. Communication skills</li> <li>5. Time management</li> <li>6. Problem-solving</li> </ol>

<b>QUALIFICATION</b>	<ol style="list-style-type: none"> <li>1. Holder of Diploma/Degree in Business, Marketing, Sales or any related field.</li> <li>2. Minimum 3 years of experience in sales, preferably within the food and beverage or frozen dessert industry.</li> <li>3. Proven track record of achieving and exceeding sales targets.</li> <li>4. Strong communication and negotiation skills.</li> <li>5. Ability to build and maintain client relationships.</li> <li>6. Knowledge of ice cream or related products is an added advantage.</li> <li>7. Must be self-motivated, proactive, and able to work independently.</li> </ol>
<b>MODE OF APPLICATION</b>	<p>Apply in writing to Human Resource Manager not later than 30th September 2024, if you meet the requirements. Please include the Cover letter and Cv. Only short-listed candidates will be contacted</p> <p><b>HUMAN RESOURCE MANAGER</b>  <b>P.O.BOX 71,</b>  <b>Shinyanga-Tanzania</b>  <b>Email: <a href="mailto:john.kabudi@jambogrouptz.net">john.kabudi@jambogrouptz.net</a></b></p>
<b>DEADLINE</b>	<b>30/9/2024</b> Only shortlisted will be contacted.